

LET'S CUT THE CRAP!

Are you partnering with a logistic network with no financial protection in the middle of a pandemic, when business is more risky than ever before? Is your network claiming you are better off without any kind of payment insurance? Then they must clearly be joking...

Let's find out what arguments they apply, and how they justify this point of view.

ENDANGERING THE NETWORK

Some of the financial protections available in other groups are very risky. How is this valid?

Does this imply that their own members are not professional, reliable or trustworthy when they, as a network owner, are unable to provide the members protection for their payments.

WHAT ABOUT THE QUALITY OF MEMBER COMPANIES?

What is the reason, motivation or basis to join a network if you continue to work as before? Building trust is essential and we provide a networking platform for you to build those connections and make sure you can financially handle with peace of mind. This simply makes the difference.

HAPPY MEMBERS

How can this ever be true? In our global industry, where every customer is pressuring you to have credit terms when doing business with your company. Are you going to start pre-financing your current business when joining a so-called first class network? What's your reason to join, then? This is not making any money for you, on the contrary.

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OMG, when this becomes a basic rule in your network, forget about it. Focussing on building new business will lead to monitoring your cash flows as you will be prepaying your network partners... Unless you decided to focus on creating business outside the network with reliable partners again, as you did the last 10-15 years.

LONG-RUN POLICY

Back to square one, old school tactics. Work with a partner you can trust as you did over the last decades, when networks were not smashing your mailbox every day. So far so good, but why do you need the network then... There remain very little reasons to pay them any fees if you continue to work like before.

WE DO NOT NEED PAYMENT PROTECTION

I challenge every single individual in this business to claim this never happened to them in the past 5 years. Some networks state they do not require financial security since their member quality is sky high and they never in history faced any unpaid invoices or disputes.

Let's be serious here for a moment, please.

WHAT'S OUR SOLUTION?

Simply join us.

Why should you join us? Again, simply because we are the “only” global logistic network covering financial protection and payment guarantee through a “credit risk insurance” controlled by an underwriter registered with Lloyd’s of London and not through a trust or bonding fund under the network owner’s control.

NEUTRALITY GUARANTEED, AND MORE

Insurance coverage also “includes” protracted default, not only bankruptcies! Our brokers control the credit system, not us... This guarantees every member and company part of our logistics family to have a fully neutral view of the situation and the validity of your possible financial claim.

DENYING WOULD BE LYING

After running forwarder networks for 20 years, we accept the challenge as disputes simply happen between partners and network members. We take up our responsibility with an expert team from within the membership to apply their know-how and expertise when problems appear at the horizon. We take it seriously.

Convinced? Then it is time to join us. Go to www.atlas-network.com and fill in our online application form under the "Membership application" tab. We will get back to you as quickly as possible.